



# Welcome to Saipem

Saipem is the world's leading Engineering, Procurement and Construction services provider in the Oil & Gas industry. Be it onshore or offshore, Saipem has implemented some of the world's most challenging and technologically advanced projects in the remotest locations. Key to this has been the extraordinary energy and commitment of our 36,000 people from over 100 nationalities. A part of ENI, Saipem is present in India as Saipem India Projects Ltd., in Chennai.

The creation of a center of excellence in India to manage Engineering, Procurement and Construction (EPC) contracts is of strategic importance to the Saipem group. This will give the group the flexibility to maintain the competitive edge.

Saipem has ambitious plans to double its structure in India by leveraging the

knowledge, skills and flexibility of its resources here. And achieving the same quality and technology content available in Europe.

Our services range from feasibility study to commissioning, operations and maintenance in the sectors of Oil & Gas onshore and offshore, Cryogenic tanks, Refining, Petrochemicals and Power.

## Areas of expertise

### Project management

We provide total project management and co-ordination services by combining two vital components:

- A Project team staffed with committed and exceptional technical personnel
- Skilled engineering specialists who provide ace support to the project team

### Engineering

We cover the full spectrum of upstream / downstream as well as onshore / offshore projects. Our teams handle projects right from conceptual studies through detailed and field engineering.

### Procurement Services

Our services encompass market scouting, cost estimation, request for quotation, technical and commercial evaluations,



contracts negotiations, post-order management including inspection and expediting, shipment and customs clearance. SIP has business relationships with a large panel of suppliers and subcontractors in both domestic and international markets.





## Business Segments

### Offshore engineering

Since 2004 we have been continuously involved in offshore projects mainly related to FPSO and topsides. These include the Girassol FPSO operated by TOTAL offshore Angola in deep water and the Golfinho II leased FPSO awarded to the SAIPEM Group by Petrobras. We have developed multi-disciplinary teams familiar with these offshore projects and their specific constraints.

### Onshore Oil & Gas

Our first onshore Oil & Gas project for SAIPEM s.a. was in 2001 - the ROD Project in Algeria, an oil field development in the South of the Algerian Sahara region. Since then, we've done several other projects, in Africa and the Middle East. 25-30% of our activity is now performed in this business segment, either for Saipem projects or directly for our regional customers.

More than 12 cryogenic tanks have been designed by us. Today, we are the Saipem-recognized project center to manage and deliver cryogenic tank projects.

### Refining & Petrochemical

We get repeat orders from Indian refining petrochemicals and chemical companies for both grass root projects as well as de-bottlenecking and expansion projects. Since 2004, we are also active in the Middle East.

### Talk to us

If you'd like to avail of our services or associate with us, please contact:

#### Saipem India Projects Limited

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